"COMBINUM is a configurator and a CPQ software (Configure, Price, Quote) designed for companies selling complex products. COMBINUM streamlines your entire quote-to-production process."



Guided selling makes complex products easy to sell. You get accurate orders and can expand your sales networks. By automation of repetitive tasks like quote writing, price calculation, drawing and computing bill of materials your workforce can focus on increasing the business.

#### COMBINUM HELPS YOUR COMPANY

- Respond with a quote quicker
- Create the best customer offer
- Maximize your competitiveness
- Streamline the order process
- Ensure 100 % accurate quotes and orders
- Make it easy for customers to buy
- Ensure consistent pricing

The sales manager or customer configures the product in the browser of a computer or on a mobile device. COMBINUM calculates prices, creates a quote letter and a drawing. The quote is promoted to a sales order and the purchase order is attached.

COMBINUM sends an order acknowledgement by mail to the customer and creates the order in the ERP system. Based on the selected options COMBINUM generates a bill of materials that is attached to the production order.

The correct items are picked from stock. They get assembled and tested based on rule driven instructions generated by COMBINUM. The products are wrapped and delivered on time to the customer.

















REQUEST

QUOTE

SALES ORDER

**BOM & ROUTINGS** 

WORK ORDER

PICKING

Α

ASSEMBLY AND TEST

DELIVERY



### USE ON ANY DEVICE



COMBINUM is web based and ready to use on any device. The architecture gives you the possibility to give access to everyone that has use of the configurator. This could be:

- Customers
- Customer service
- Distributors
- Production
- Sales representatives
- After sales

# INCREASE AVAILABILITY



In a globalized world availability and efficient communications are two key factors to success. COMBINUM opens up the possibilities:

- Quotes can be created and orders can be placed 24-7, all year round
- COMBINUM guides the user to accurate configurations and the product specialist is no longer a bottleneck
- New products and options are instantly globally available

### Δυτοματε



Many types of repetitive tasks can be automated in COMBINUM. The key is the rule engine of COMBINUM that is used to drive:

- Selection constraints
- Prices
- Product keys
- Bill of materials
- Quote letters
- Graphics
- Document links
- Reports

# GET ACCURATE QUOTES AND ORDERS



With COMBINUM you build in the knowledge of the product specialist into the configuration model and avoid mistakes caused by the human factor. With correct rules in COMBINUM you know that you always get:

- Technically correct and complete quotes
- Correct prices
- Correct documentation
- Correct drawings
- Correct bill of materials
- Correct lead time
- Correct assembly instructions

# INCREASE LOYALTY



With COMBINUM it gets easy for customers to configure products and place orders directly on the web whenever it's convenient for them. The customer gets price, documentation and graphics tailored for their particular configuration of the product. An efficient workflow with correct deliveries on time, increased availability and service all contributes to increased customer loyalty.

## **COMPLETE SOLUTION**



COMBINUM is the complete CPQ and configuration solution that helps you all the way from quote to production. Nevertheless you need other systems such as ERP, CRM and PLM. COMBINUM is known for its ability to integrate seamlessly to other business system thanks to its powerful and open architecture.

# CONTACT US FOR FURTHER INFORMATION

If you have any questions or are interested in how COMBINUM can develop your business you are welcome to contact us!

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